



Dropbox Business is the world's first smart workspace designed to transform the way people work together, trusted by 600 million registered users.





# Grow your business with recurring revenue

Profit from cloud adoption and service opportunities by integrating Dropbox Business into your Smart Workspace solutions or file server replacements.





## **Differentiate your value offering**

Support your customers with digital transformation by offering them a unique workspace which unlocks their potential at work.





## Provide an open ecosystem

Easy integration into your customers' applications whilst future-proofing with a solution which is API first.





#### Secure & control company data

Replace outdated servers and restore company control over user data within an adaptable ecosystem, whilst reducing friction between users and IT network managers.



#### Intuitive product with easy deployment

Ease of use leads to high adoption, reducing deployment and related support costs, allowing you to focus on consultation that brings new value to customers.

# **Ready to get started?**

Sign up at https://portal.dropboxpartners.com/register