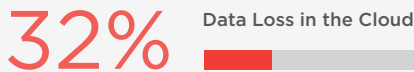




Cloud Backup for SharePoint and OneDrive for Business



Data Protection Required for SharePoint and OneDrive for Business

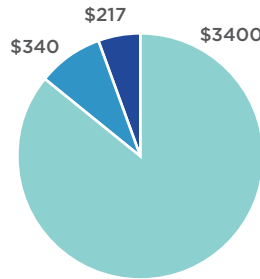


SharePoint and OneDrive have no archiving or expanded data protection features to recover lost data. With customers investing millions of dollars in their data and 32% of companies reporting data loss in the cloud, a backup solution is critical for your customers.¹

Data loss can be costly

Pepperdine University calculated the predictable cost per data loss to be **\$3,957**². However, depending on the content loss, that cost could be higher and even more devastating to a business.

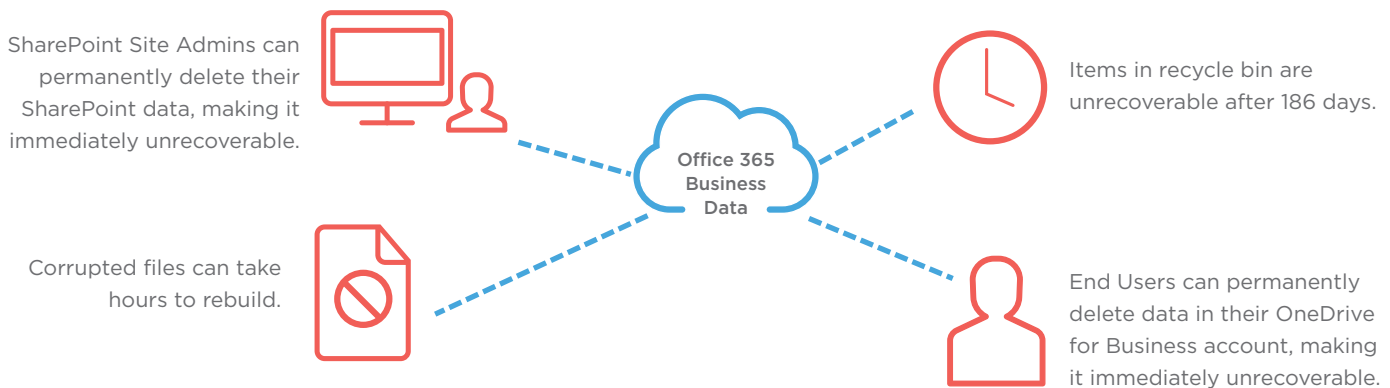
- Value of Lost Data ●
- Technical Services ●
- Lost Productivity ●



Data loss can be stressful

Data loss is stressful to you and your customers. But it doesn't have to be. With a backup solution, instead of panicking, your customers can calmly contact you to restore their data, and with a few clicks they're back on track. Quickly turn a stressful situation into a win.

Causes of data loss in SharePoint and OneDrive for Business

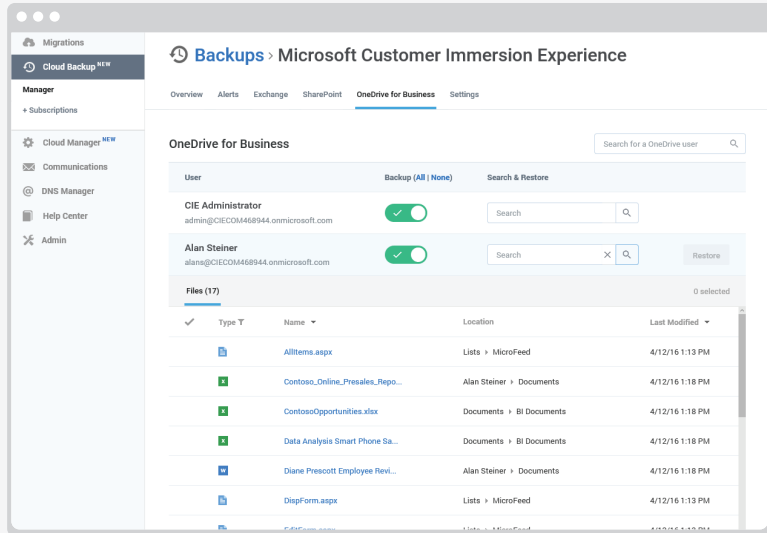


¹ January 2013 SaaS report by the Aberdeen Group. ² Graziadio Business Review - The Cost of Lost Data - 2003.

“Anyone who is offering Office 365 without including a backup solution is doing a disservice to their customer.”

Daniel S. Cohn, President, Cohn Consulting Corporation

SkyKick Cloud Backup: Protect your customers, grow your recurring revenue



Protect your customers

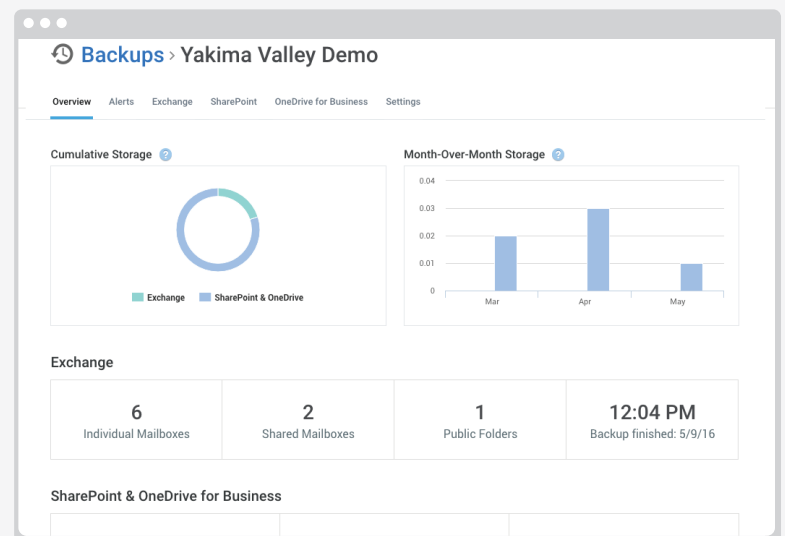
SkyKick Cloud Backup delivers the complete data protection and data recovery solution your customers need.

- Unlimited backup and up to 6 snapshots daily.
- Auto-discovery of new sites and users.
- Powerful search to quickly find the data you need.
- One-Click restore to get that data right back where it was with no overwrites.

Grow your recurring revenue

SkyKick applications are designed to empower partners to start, build, and manage a successful, **scalable** cloud business:

- Easy to try** - Free Cloud Backup license for your business (<https://www.skykick.com/msiur>)
- Easy to set up** - Add new subscriptions in minutes. The tool does the discovery for you.
- Easy to use** - Support customers easily with the simple search and restore interface. No User Manual required.
- Easy to manage** - Efficiently manage your growing customer base through a single pane of glass.



Key features



Easy Setup

Nothing to install
Easy to use
Set and forget



One-Click Restore

Simple, intuitive interface
Find lost data in seconds
Restore with a single click
Back on track quickly



Unlimited Backup

Up to 6 snapshots daily
No data caps
No retention limits
No overages or hidden charges

“Not only did SkyKick tick every single requirement box, it also performed the best of all the cloud backup solutions we tested. If that wasn't enough, it was also the easiest to set up and the simplest to use.”

Hardeep Bains, Technical Director, B-FortyOne